

Here is a checklist to help you analyze your home's desirability. For each positive response, score 10 points. For each "neutral" response, score 5 points. For each negative response, no points.

If your home scores 325 points or better, it should sell quickly, all else being equal. If it scores between 250 and 325, it will be considered above average by most buyers. A score below 250 may mean that it will be on the market for a long time.

	1. Is the yard being mowed at least once a week?		20. Are all boxes of packed belongings stacked neatly in the garage or other storage area?
	2. Are leaves raked regularly (in season)?		21. Have all closets been cleaned and organized?
	3. Are the sidewalks and driveway edged weekly?		22. Have the attic and basement been cleaned and organized?
	4. Are hedges neatly trimmed?		23. Have ashes been removed from the fireplace (out of season)?
	5. Are all screens in place on all windows?		24. Are all dirty dishes washed and put away daily?
	6. Have all broken window panes been replaced?		25. Is the home free of pet odors?
	7. Are all windows freshly washed and sparkling clean?		26. Do all appliances, plumbing fixtures, heating and air conditioning systems function properly?
	8. Are there blooming flowers visible (in season)?		27. Have all settling and foundation problems been corrected?
	9. Is the swimming pool sparkling clean (in season)?		28. Is the doorbell in place and functioning properly?
	10. Has the swimming pool been covered (out of season)?		29. Are locking doors easily opened with keys?
	11. Have all junk and unsightly cars been removed?		30. Do all doors open and close easily, without binding or creaking?
	12. Has the yard been cleaned of all trash and dog droppings?		31. Have all burned-out lightbulbs been replaced?
	13. Is the front door bright, clean and inviting?		32. Are all door handles and shower door handles tight and functioning properly?
	14. Has all carpeting been cleaned to look like new?		33. Have all empty paint cans, insecticides, spare parts, rusty nails and other empty containers been removed from garage area?
	15. Are all switch and wall plates in place?		34. Have all personal bathroom items been placed out of sight?
	16. Is the home's exterior freshly painted?		35. Are bathroom fixtures clean, with chrome sparkling?
	17. Have all holes and cracks in the interior walls been spackled and painted?		36. Have all tubs and showers been freshly caulked?
	18. Do interior cabinetry, doors and trims gleam like new?		37. Have all leaky faucets been repaired?
	19. Have all unneeded articles and bric-a-brac been put out of sight?		38. Have baths and showers been scoured to remove dirt and mildew?
Total Score			